

# Conversions & Accessories

## Introduction & Pricing Guidelines

### A Variety of Conversion Options Available to Maximize Stock Flexibility

When you need a customized motor in a hurry, Nidec technicians can modify stock product so you can have the motor you need, when you need it. Our experienced Factory Technicians specialize in stock motor modifications to offer a speedy response to customer needs.

The following pages outline current modification options performed in the Southaven, MS, Conversion Center.

Items in bold on the Quick Pick pages, are available in both Southaven and our Los Angeles Conversion Center.

**Leadtime:** Unless otherwise indicated, normal lead time is three working days or less, depending on the availability of the motor to be converted.

#### Pricing:

1. Specify the stock catalog numbers you want converted along with the name(s) of the conversion(s) required.
2. Add the "list adder" for the conversion required to the "base list price" of the motor to be converted. (See following pages for "list adders")
3. Apply the standard motor "discount symbol" multiplier level to the total list price.

**Note:** Some conversion options are "net adders." See notations in the Quick Pick and Conversion Pricing sections of this catalog.

CD20P2E — List Price:	\$2186.00	CD20P2E — List Price:	\$2186.00
Plastic Plug/Drain Added — List Adder:	\$242.00	(DS- 3CE) — Standard Multiplier:	x .50
Total List Price:	\$2428.00	Total List Price:	\$1093.00
(DS- 3CE) — Standard Multiplier:	x .50	UL <sup>®†</sup> — Net Adder:	+ \$4500.00
Net Price of Motor & Conversion:	\$1214.00	Net Price of Motor & Certificate:	\$5593.00

*\*Pricing for conversion options are subject to change without notification.*

**Returns:** Converted motors may not be returned for credit.

**Freight Terms:** Freight will be calculated according to the standard Terms and Conditions, F.O.B. Point of Conversion Center.

**Cancellation:** Conversion orders are processed as quickly as possible. Cancellations may result in additional charges to cover any work performed prior to cancellation.

**Exceptions:** Conversions listed may not be available on all single phase, cooling tower, or hazardous location products. Contact your territory manager or customer service representative when considering modifications on these types of motors.

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